

To whom it may concern,

Hello, my name is Fred Munzert, and I am a local small business owner in Wicomico County. I am writing in support of the proposed Wicomico County Alcohol Beverages Dinner/Theater License. My new performance venue, revival Productions located on West Main St in downtown Salisbury, would directly benefit from this new classification of liquor license whereby our patrons after purchasing a ticket in advance would be served alcoholic beverages and full-course meals during the performance.

Currently, our business is classified as a restaurant under our liquor license, which requires a high percentage of our sales to be food items. This places undue stress on our employees to sell more food items each night whereas our business model places the show as the most important part of the experience and food or beverages secondary.

Salisbury would benefit greatly from multiple quality entertainment venues. Our small venue has been providing entertainment since August 2021. With the addition of this proposed Dinner/Theater license, other venues will be more likely to find a home in Wicomico County and help fill the need for entertainment in our communities.

Thank you for your consideration for helping small businesses and supporting arts and entertainment in Wicomico County.

Sincerely,



Fred Munzert