

March 9, 2022

The Honorable Guy Guzzone, Chair  
The Honorable James Rosapepe, Vice Chair  
Senate Budget and Taxation Committee  
Miller Senate Office Building, 3 West Wing  
11 Bladen Street  
Annapolis, MD 21401

**Re: S.B. 798, Sales and Use Tax – Vendor Collection Credit – Alteration**

Chair Guzzone, Vice-Chair Rosapepe and Members of the Senate Budget and Taxation Committee:

My name is Joe Foss, a member of the Board of Directors and the Finance and Audit Committee of Goodwill of the Chesapeake. I have been a member for the past 18 months. I would like to share my perspective.

After 21 years in commercial banking ( my last position as Chairman and CEO of First American Bank of Washington DC [ now Wells Fargo ] ), 14 years as Vice Chairman and Chief Operating Officer of the Baltimore Orioles, 10 years of business consulting at the accounting firm SC&H, 5 years as Vice Chairman of Geppi Family Enterprises, and retired since 12/31/2020, I offer the following:

The Goodwill of the Chesapeake is as well run as any middle market company as I have seen. This includes both for profit companies as well as non-profit organizations. They regularly and effectively execute their mission. They are fiscally responsible. They only spend money based on their resources. The executive leadership team members are not only committed to the mission of the Goodwill, but they are experienced professionals in their own fields of expertise.

Others have already written their support for the passage of S.B. 798, Sales and Use Tax - vendor Collection Credit- Alteration. I write not only to offer my support, but to add the perspective that this Goodwill will continue to be a responsible fiduciary of the funds from the State of Maryland.

Thank you

Joe Foss