



**WE
THINK
DIFFERENTLY**

February 4, 2022

The Honorable Guy Guzzone
3 West Miller Senate Office Building
Annapolis, Maryland 21401

Subject: Senate Bill 391-Economic Development - More Jobs for Marylanders Program - Extension and Alterations-SUPPORT

On behalf of Hub Labels, Inc., please accept this letter of support for extending the More Jobs for Marylanders program, colloquially referenced as More Jobs for Marylanders 3.0 and submitted for consideration as HB 418 and SB 391.

More Jobs for Marylanders has been an assistive program to Hub Labels for the duration of our participation. We appreciate the program is geared to capture growth, and we know that when we hire additional team members, our tax credit will increase accordingly. And this allows us to increase wages and hire more team members. More Jobs for Marylanders is the exact type of program that I believe works well for the manufacturing sector. It takes some of the risks out of creating and hiring new positions that we think will increase our chance for success.

I have personally seen this program persuade manufacturers to move into Maryland. Our neighboring states have difficulty competing for prospect manufacturers when More Jobs for Marylanders is on the table. And I speak with fellow CEOs and plant managers who appreciate this kind of intelligent incentive that encourages and assists us in growing.

Extending the More Jobs for Marylanders program with SB 391 will ensure that Maryland can successfully compete for manufacturers. And More Jobs for Marylanders has allowed Hub Labels to create positions confidently. For these reasons, Hub Labels supports the extension of this impactful program.

Respectfully Submitted,

Thomas Dahbura
President & Owner, Hub Labels
Maryland Chamber of Commerce Board of Directors

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