



Electrical
Solutions

House Bill 220

Date: February 14, 2020

Bill Title: Income Tax Credit - Employment of Apprentices - Extension

Re: **Letter of Support**

Registered Apprenticeships connect Marylanders to sustainable employment, ensure that employers have a highly skilled workforce, and are critical to the success of Maryland's diverse industries. House Bill 220 ensures the continued success of Registered Apprenticeships by extending the Registered Apprenticeship tax credit for an additional five (5) years, from a sunset of June 30, 2020 to June 30, 2025.

Registered Apprenticeships provide a pathway to economic security and valuable employment for thousands of Marylanders. Registered apprentices utilize the "earn and learn" approach, which allows employees to earn a salary while completing a combination of on-the-job training and related instruction. This first step on the career path is often necessary to ensure that Marylanders are prepared to succeed in today's economy.

A highly skilled workforce is critical to the success of Maryland's businesses. By providing an incentive to utilize the Registered Apprenticeship model, House Bill 220 ensures that businesses continue to capitalize on the viable career pathways provided to registered apprentices. In turn, the model provides businesses with the opportunity to recruit and train a workforce that is prepared to meet the standards of Maryland's consumers.

TEI Electrical Solutions sees great value in hiring employees into our Electrical Apprenticeship Program. The training enables us to build a strong team of highly skilled workers. During the four-year program, TEI pays not only the Apprentice their wages, but also pays the Apprenticeship Tuition. Over the past three years, we have been able to utilize the Apprenticeship Tax Credit to hire and train additional apprentices.

Maryland is best served by a workforce that can provide in-demand services to Maryland's consumers. House Bill 220 ensures that Maryland's diverse industries continue to thrive by paving the way for registered apprentices to find a career path and grow within the industry.

By extending the Registered Apprenticeship tax credit, Maryland will continue to lead the way in Registered Apprenticeships. **For this reason, TEI Electrical Solutions respectfully requests a favorable report from the committee on House Bill 220.**

Sincerely,

Ann Welch
Human Resource Manager
Ann.welch@teiconst.com

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Bryant-Berry, Inc. has been able to utilize the Apprenticeship Tax Credit to train additional apprentices over the last three years. As an employer we pay not only our apprentices wages but also for the cost of their education to become a highly skilled worker. The Apprenticeship Tax Credit assists us in our quest to hire and train more apprentice.

Maryland is best served by a workforce that can provide in-demand services to Maryland's consumers. House Bill 220 ensures that Maryland's diverse industries continue to thrive by paving the way for registered apprentices to find a career path and grow within the industry.

By extending the Registered Apprenticeship tax credit, Maryland will continue to lead the way in Registered Apprenticeships. **For this reason, Bryant-Berry, Inc. respectfully requests a favorable report from the committee on House Bill 220.**

Sincerely,



Todd D. Callaway
Bryant-Berry, Inc.

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A highly skilled workforce is critical to the success of Maryland's businesses. By providing an incentive to utilize the Registered Apprenticeship model, House Bill 220 ensures that businesses continue to capitalize on the viable career pathways provided to registered apprentices. In turn, the model provides businesses with the opportunity to recruit and train a workforce that is prepared to meet the standards of Maryland's consumers.

Our company, Kent Island Mechanical, Inc., has been able to utilize the Apprenticeship Tax Credit to train additional apprentices over the last three years. As an employer we pay not only our apprentices wages but also for the cost of their education to become a highly skilled worker. The Apprenticeship Tax Credit assists us in our quest to hire and train more apprentices.

Maryland is best served by a workforce that is capable of providing in-demand services to Maryland's consumers. House Bill 220 ensures that Maryland's diverse industries continue to thrive by paving the way for registered apprentices to find a career path and grow within the industry.



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By extending the Registered Apprenticeship tax credit, Maryland will continue to lead the way in Registered Apprenticeships. **For this reason, Kent Island Mechanical, Inc. respectfully requests a favorable report from the committee on House Bill 220.**

Regards,

A handwritten signature in cursive script, appearing to read 'S. W. Weiss', written over a horizontal line.

Steven W. Weiss
Controller
Kent Island Mechanical, Inc.