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My name is Mark Schneider. I am a third-generation manager at Atlantic Guns, Inc.; a family owned and operated business with two retail stores in Montgomery County. We are proud to have supported the citizens of Maryland for over 70 Years.

I strongly oppose HB1257.

As a safety conscious firearms dealer we do everything within our power to reasonably make sure our inventory is secured. Both of our locations have glass front windows, which are reinforced with sturdy steel bars and concrete bollards to prevent criminals from breaking in or driving through our store. We also utilize surveillance cameras and sensitive alarm systems. Our stores themselves are secured buildings to both protect our investment in inventory and to prevent sensitive items from ending up in the wrong hands.

If Passed HB 1257 would require us to store all firearms in either vaults, safes, or reinforced display cases with shatterproof glass. Complying with this would require an investment upwards of \$150,000.

Not only will this require an unaffordable purchase for us and many responsible dealers, it would only attain marginal increased physical security to protect against a statistically insignificant problem. We have been in the firearms business for over 70 years and have never had an issue that would have been prevented because of this proposed legislation. This will cause many law abiding, tax contributing businesses to close their doors and leave their employees without their jobs and some without their health insurance or 401(k).

HB 1257 would also require video AND audio recordings of receipts, sales, and dispositions. Apart from an astronomically expensive yearly investment, (as high as \$50,000-\$100,000 annually), this is an incredible invasion of privacy that is not accepted in any other industry. Audio recording should never be a required practice for any industry engaging in a legal business serving law-abiding citizens. This is unacceptable and would set a dangerous precedent. Employees and customers frequently have personal conversation about their families, health, hobbies, vacations, etc. This is an important part of building the relationships we have as free people. THIS IS AMERICA!

The bill also would require us to duplicate our recordkeeping and impose the expense of electronic systems we simply cannot afford. As licensed firearms dealers we must already comply with numerous state and federal regulations and we regularly go through detailed ATF audits. You may not realize that these are unannounced and for a business with a large inventory such as ours, take days. If they arrive the day we are having a special sale event, which has happened several times, we must immediately attend their requests.

I urge you to take my testimony into consideration. If you have any questions or concerns, I welcome you to reach out anytime so we can discuss them. I can be reached at: 301-585-4448, or: [Mark@atlanticguns.com](mailto:Mark@atlanticguns.com).

Thank you,

Mark Schneider  
Manager  
Atlantic Guns, Inc.