

February 25, 2020

Senator Delores Kelley
Senate Office Building
Annapolis, Maryland 21401

RE: Senate Bill 315– Electric Industry – Community Choice Energy

Dear Chairwoman Kelley:

Grady Management manages approximately 8,233 number of apartment units and 252,761 square feet of office space in Montgomery, Prince George's, Anne Arundel, Howard, Charles and Baltimore Counties. These properties contain many small, medium and large non-residential accounts, including small commercial and we strongly urge an unfavorable vote on SB 315 unless amended as recommended by AOBA. All our accounts currently purchase competitive electric supply and have for many years.

Grady Management supports efforts to ensure that electricity is affordable for all ratepayers, residential and non-residential and derived from renewable energy sources in efforts to protect the environment, in response to climate change, by reducing carbon and GHG emissions, and ensuring customer choice. Grady Management offers the following observations and supports the proposed amendments and comments to SB 315 by the Apartment and Office Building Association of Metropolitan Washington ("AOBA") in furtherance of these public policy objectives. Currently, Grady Management has the ability to purchase renewable energy from our competitive supplier up to 100% of our load.

Additionally, all electric supply in Maryland is subject to the Maryland Renewable Energy Portfolio Standard (RPS). This requires all electricity suppliers (utilities and 3rd party suppliers) to procure a minimum of 28% of the electric load from eligible renewable energy sources in 2020. Electric customers are already supporting cleaner energy supply in Maryland through the application of RPS.

Further, Grady participates in Pepco's automatic name change program. Every year, we have approximately 3,000 electric accounts that are switched into our name when a resident moves out and then switched into the new resident's name when they move in. This practice has not been addressed or considered in SB 315. It is an important business practice utilized by our company as well as by many other apartment communities.

Grady Management Company strongly urges an unfavorable report on SB 315 as written.

For more information or any questions, please contact David Farmer, Energy Conservation Specialist at 301-495-1923 or at DavidF@Gradymgt.com

Sincerely,

A handwritten signature in blue ink, appearing to read 'David Farmer', with a stylized flourish at the end.

David Farmer
Utility Conservation Specialist
Grady Management