

Department of Legislative Services  
Maryland General Assembly  
2024 Session

FISCAL AND POLICY NOTE  
Third Reader - Revised

House Bill 56

(Delegate Hartman)

Environment and Transportation

Rules

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Motor Home and Recreational Trailer Shows - Out-of-State Dealers

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This bill temporarily authorizes an out-of-state dealer of motor homes or recreational trailers licensed by another state to display or exhibit (but not execute a buyer's order or accept a deposit on) motor homes or recreational trailers at vehicle shows for motor homes or recreational trailers in the State. The bill requires the Department of Commerce to conduct a study, on or after October 1, 2026, to determine the perceivable impact of out-of-state dealers of motor homes or recreational trailers displaying or exhibiting at vehicle shows at the Maryland RV Show held at the Maryland State Fairgrounds in Timonium. Commerce must report the findings of the study to the General Assembly by December 1, 2026. **The bill takes effect October 1, 2024, and terminates May 31, 2027.**

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Fiscal Summary

**State Effect:** Commerce can conduct the study, which would presumably allow for a determination of the impact from four such shows, and submit the report required by the bill with existing resources. Revenues are not affected.

**Local Effect:** The bill does not affect local government operations or finances.

**Small Business Effect:** Potential minimal.

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Analysis

**Current Law:** An out-of-state dealer may not execute a buyer's order or accept a deposit for a motor home or recreational trailer at a vehicle show in Maryland. Licensed Maryland dealers and their salespersons who participate in a vehicle show may execute a buyer's order and accept a deposit, except a licensed dealer may not accept a deposit that (1) for an

order for any vehicle, except a Class M motor home, exceeds 5% of the cost of the vehicle or (2) for an order of a Class M motor home, exceeds 10% of the cost of the motor home. Also, licensed dealers and their salespersons must conduct activities involved in a vehicle sale, including the completion of the sales contract, the issuance of temporary registration plates and a temporary registration certificate, and delivery of the vehicle, at the dealer's fixed location as shown in the dealer's application for the license.

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### **Additional Information**

**Recent Prior Introductions:** Similar legislation has not been introduced within the last three years; however, legislation with similar provisions has been proposed. For example, see SB 642 and HB 545 of 2023.

**Designated Cross File:** SB 60 (Senator Carozza) - Judicial Proceedings.

**Information Source(s):** Worcester County; Department of Commerce; Maryland Department of Transportation; Department of Legislative Services

**Fiscal Note History:** First Reader - January 28, 2024  
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