

State Of Maryland

2022 Bond Initiative Fact Sheet

1. Name Of Project		
Rise and Shine Bakery		
2. Senate Sponsor	3. House Sponsor	
Elfreth	Henson	
4. Jurisdiction (County or Baltimore City)	5. Requested Amount	
Anne Arundel County	\$100,000	
6. Purpose of Bond Initiative		
the acquisition, planning, design, construction, repair, renovation, reconstruction, site improvement, and capital equipping of the Rise and Shine Bakery		
7. Matching Fund		
Requirements:	Type:	
Grant		
8. Special Provisions		
<input type="checkbox"/> Historical Easement	<input checked="" type="checkbox"/> Non-Sectarian	
9. Contact Name and Title	Contact Ph#	Email Address
Senator Sarah Elfreth		sarah.elfreth@senate.state.md.us
Elizabeth Kinney, President		(302) 381-1049
	(859) 433-4041	
10. Description and Purpose of Organization (Limit length to visible area)		
<p>Rise and Shine, Inc. is a 501C-3 whose mission is to provide work force training and jobs for people with barriers to employment. This social enterprise will train veterans, people experiencing homelessness, those in addiction recovery, people currently and formerly incarcerated and those with developmental disabilities. The Bakery program will teach people the skills to work in the baking and pastry industry in a supportive environment with wrap around services from on site case management. The goal is to create a pathway for people to gain skills to earn a living wage and attain self-sufficiency. The Bakery facility will be the site for the training program, continued on the job training and a wholesale and retail production space.</p>		

11. Description and Purpose of Project (Limit length to visible area)

The Baking training program will be 15 weeks with seven levels of hard skills modules. AAWDC will provide the soft skills training during that time period. We will serve approximately 45 people per year with 15 people in each class. Graduates will be eligible for an internal pipeline of employment or will work with our employment resources staff to find employment outside Rise and Shine. A 10-12,000 square foot facility is needed to accommodate these uses with dedicated areas for classroom, administration and production. We are partnering with AAMC, BWMC, AACC, Maryland Live and the Naval Academy to buy products from us at wholesale, underwriting a sustainable operating budget for the entire non-profit.

Round all amounts to the nearest \$1,000. The totals in Items 12 (Estimated Capital Costs) and 13 (Proposed Funding Sources) must match. The proposed funding sources must not include the value of real property unless an equivalent value is shown under Estimated Capital Costs.

12. Estimated Capital Costs

Acquisition	\$2,800,000
Design	\$20,000
Construction	\$100,000
Equipment	\$1,000,000
Total	\$3,920,000

13. Proposed Funding Sources - (List all funding sources and amounts.)

DHCD Neighborhood Revitalization (Legacy grant)	\$250,000
Foundations (Weinberg, Bank of America)	\$600,000
Foundations (Walmart, France-Merrick, Frohring)	\$525,000
Anne Arundel County	\$50,000
City of Annapolis	\$25,000
Maryland Live	\$30,000
In-kind Donations	\$490,000
Corporate Partnerships	\$450,000
Individual Donations	\$500,000
Federal Workforce Training Grants	\$250,000
State of Maryland	\$750,000
Total	\$3,920,000

14. Project Schedule (Enter a date or one of the following in each box. N/A, TBD or Complete)			
Begin Design	Complete Design	Begin Construction	Complete Construction
15. Total Private Funds and Pledges Raised		16. Current Number of People Served Annually at Project Site	17. Number of People to be Served Annually After the Project is Complete
			45 per year
18. Other State Capital Grants to Recipients in the Past 15 Years			
Legislative Session	Amount	Purpose	
19. Legal Name and Address of Grantee		Project Address (If Different)	
Rise and Shine Inc.		1821 George Avenue, Annapolis, MD 21401	
20. Legislative District in Which Project is Located		30A - Anne Arundel County	
21. Legal Status of Grantee (Please Check One)			
Local Govt.	For Profit	Non Profit	Federal
[]	[]	[X]	[]
22. Grantee Legal Representative		23. If Match Includes Real Property:	
Name:	Elizabeth Kinney	Has An Appraisal Been Done?	Yes/No
Phone:	302-381-1049		No
Address:		If Yes, List Appraisal Dates and Value	
941 Melvin Road Annapolis, Maryland 21403			

24. Impact of Project on Staffing and Operating Cost at Project Site			
Current # of Employees	Projected # of Employees	Current Operating Budget	Projected Operating Budget
0			
25. Ownership of Property (Info Requested by Treasurer's Office for bond purposes)			
A. Will the grantee own or lease (pick one) the property to be improved?			Own
B. If owned, does the grantee plan to sell within 15 years?			No
C. Does the grantee intend to lease any portion of the property to others?			No
D. If property is owned by grantee any space is to be leased, provide the following:			
Lessee	Terms of Lease	Cost Covered by Lease	Square Footage Leased
Rise and Shine Inc.			12,000
E. If property is leased by grantee - Provide the following:			
Name of Leaser	Length of Lease	Options to Renew	
26. Building Square Footage:			
Current Space GSF	12,000		
Space to be Renovated GSF			
New GSF			

27. Year of Construction of Any Structures Proposed for Renovation, Restoration or Conversion

28. Comments

The principals in the project are former administrators of the Light House Shelter who developed and implemented a similar project, The Light House Bistro, a restaurant on West Street in downtown Annapolis. In its fifth year, the Bistro is thriving and boasts many success stories of individuals who gained skills, confidence and the ability to move onto gainful employment and successful careers.

Rise and Shine Bakery is a work force training model that we hope to replicate throughout the State. The experience and knowledge gained from starting the Bistro provides a replicable roadmap for the success of this project. The Board of Directors is a diverse group of individuals from the Baking Industry as well as the local community. Board members include Ray Ottenberg of the famous Ottenberg Bakery one of the largest on the East coast; Steve Raab, owner of Breads Unlimited in Bethesda, Clyde Carr, former head baker at the Naval Academy for 35 years, John Rosso, commercial realtor in Annapolis, Elizabeth Kinney, former Executive Director of the Light House, Pam Siemer, former Development Director of the The Light House, Karen Shavatt, former HR Director of The Light House and Jackie Reinauer, local realtor and current Board member of The Light House.

The combined experience of this group along with other community partners is our recipe for success. We know that with new job skills and peer and professional support, individuals who have employment barriers can gain the skills and confidence they need to be self supporting. We also know that barriers can manifest in many ways. For example, child care is a major obstacle to employment so we plan to provide on-site for trainees and employees by partnering with a local child care provider. We recognize that transportation can also be a barrier so access to our property must be available through public transportation.

Several anchor institutions in AACo (AAMC, BWMC, Maryland Live, USNA and AACC) have committed to purchase our wholesale products. A small retail component will provide a venue for community engagement. The wholesale business revenue will support the entire nonprofit operation.

Rise and Shine Bakery will provide a new social enterprise business for Annapolis, AAC and State of Maryland and will generate job opportunities for those with employment barriers. The support from this Bond Bill will provide seed funding for the facility that will not only implement the training program but will will serve as model for how a community cares for its most vulnerable individuals.

We plan to purchase this 2-story warehouse building in the design district of Annapolis that houses 2,000 square feet of office and classroom space and 10,000 square feet of open warehouse space that can be retooled for a wholesale bakery/ teaching facility. We are currently in negotiation with the owner. The award of this grant will allow us to move forward with this innovative approach to lifting people out of property through sustainable employment.