

Department of Legislative Services  
Maryland General Assembly  
2017 Session

FISCAL AND POLICY NOTE  
Third Reader

House Bill 756

(Delegate Stein)

Environment and Transportation

Judicial Proceedings

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Vehicle Laws - Annual Vehicle Shows

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This bill exempts a new motorcycle dealer (and any employed salesperson) from restrictions on the number of annual vehicle shows in which the dealer or salesperson may participate. The bill also allows used vehicles to be sold at motorcycle shows. Under the bill, a motorcycle dealer (or a licensed salesperson) may conduct all activities involved in a motorcycle sale (including executing a buyer's order, accepting a deposit of any amount, completing the sales contract, issuing temporary registration plates and a temporary registration certificate, and delivery of the motorcycle). Finally, the bill modifies the vehicle show application requirement for *all* vehicle dealers such that a list of the names and business addresses of participating dealers must be submitted to the Motor Vehicle Administration (MVA) only to the extent that they are known by the dealer.

The bill takes effect July 1, 2017.

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Fiscal Summary

**State Effect:** The bill does not materially affect State finances or operations, although Transportation Trust Fund and/or general fund revenues may increase minimally – if more vehicles are sold than otherwise would be.

**Local Effect:** The bill does not materially affect local government finances or operations.

**Small Business Effect:** Potential meaningful.

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## Analysis

**Current Law:** New vehicle dealers and their salespersons are generally allowed to participate in two annual vehicle shows. However, new vehicle dealers and their salespersons may participate in more than two annual vehicle shows if the shows are limited to Class M motor homes or Class G trailers.

Dealers and their salespersons may participate in vehicle shows only if (1) the person holds a valid dealer's license; (2) an application with specified information (including a list of the names and business addresses of participating dealers) is provided to MVA at least 60 days prior to the show; and (3) the show does not exceed 10 consecutive days and is restricted to new vehicles.

**Small Business Effect:** Any motorcycle dealers that qualify as small businesses are authorized to participate in more than two vehicle shows under the bill. Motorcycle dealers benefit to the extent that they participate in more than two shows annually and, as a result, sell additional motorcycles. However, any impact depends on the number of additional motorcycle shows that dealers participate in (*i.e.*, beyond the two shows that are already allowed under current law) and the number of additional motorcycles sold at those shows.

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### Additional Information

**Prior Introductions:** None.

**Cross File:** None.

**Information Source(s):** Maryland Department of Transportation; Department of Legislative Services

**Fiscal Note History:** First Reader - February 15, 2017  
md/ljm Third Reader - March 9, 2017

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