

State Of Maryland 2020 Bond Initiative Fact Sheet

1. Name Of Project		
Port Discovery		
2. Senate Sponsor	3. House Sponsor	
Ferguson	Clippinger	
4. Jurisdiction (County or Baltimore City)	5. Requested Amount	
Baltimore City	\$500,000	
6. Purpose of Bond Initiative		
the acquisition, planning, design, construction, repair, renovation, reconstruction, site improvement, and capital equipping of the Port Discovery Children's Museum, including design, fabrication, and installation of exhibits		
7. Matching Fund		
Requirements:	Type:	
Grant		
8. Special Provisions		
<input type="checkbox"/> Historical Easement	<input checked="" type="checkbox"/> Non-Sectarian	
9. Contact Name and Title	Contact Ph#	Email Address
Matt Maher	410-864-2679	mmaher@portdiscovery.org
10. Description and Purpose of Organization (Limit length to visible area)		
<p>Port Discovery supports children from a wide variety of backgrounds in developing the tools they need to emerge from childhood prepared for the challenges of an ever-changing and increasingly complex world. The Museum serves children, parents and teachers throughout the State, as well as tourists. Three floors of interactive exhibits and programs within its historic Fish Market home encourage critical child development. The Museum also partners with schools, day cares, and other learning centers throughout the community as an exceptional provider of enriched educational programs. As an urban childrens museum with a special responsibility to its community, almost 70% of schools that visit are Title I and over a third of all visitors receive free or reduced admission. In its 20-year history, the Museum has served over 5.3 million visitors.</p>		

11. Description and Purpose of Project (Limit length to visible area)

In 2019, Port Discovery Childrens Museum underwent a major interior renovation to provide the children and families of Maryland with new and innovative hands-on exhibits. This next phase of renovations will protect our investments in recent (and upcoming) new exhibits by repairing and stabilizing the exterior of our building and atrium, activating our atrium into an Indoor Park Setting, relocating our Museum entrance to the atrium, and replacing the failing 21-year-old Adventure Expeditions exhibit with a new Space exhibit. As part of the Museums Master Plan, these renovations will improve the visitor experience by supporting 21st century educational initiatives and providing new platforms for educational and community programming. This project includes but is not limited to: design, fabrication, and installation of new exhibits; improvement to public spaces; exterior renovation; and building system improvements.

Round all amounts to the nearest \$1,000. The totals in Items 12 (Estimated Capital Costs) and 13 (Proposed Funding Sources) must match. The proposed funding sources must not include the value of real property unless an equivalent value is shown under Estimated Capital Costs.

12. Estimated Capital Costs

Acquisition	
Design	\$1,436,000
Construction	\$7,037,500
Equipment	
Total	\$8,473,500

13. Proposed Funding Sources - (List all funding sources and amounts.)

City of Baltimore (previously approved and future request)	\$700,000
Foundations and Corporations	\$2,800,000
Individuals	\$2,973,500
State of Maryland (current and future requests)	\$2,000,000
Total	\$8,473,500

14. Project Schedule (Enter a date or one of the following in each box. N/A, TBD or Complete)			
Begin Design	Complete Design	Begin Construction	Complete Construction
5/15/2020	5/15/2022	5/15/2021	12/1/2023
15. Total Private Funds and Pledges Raised	16. Current Number of People Served Annually at Project Site	17. Number of People to be Served Annually After the Project is Complete	
105500	250,000	250,000	
18. Other State Capital Grants to Recipients in the Past 15 Years			
Legislative Session	Amount	Purpose	
2019	\$1,000,000	Exhibits, facility improvements, other capital projects	
2018	\$1,000,000	Exhibits, facility improvements, other capital projects	
2016	\$500,000	Exhibits, facility improvements, other capital projects	
2006-2015	\$2,478,000	HVAC, Security/Telecom upgrades, exhibits; other ca	
19. Legal Name and Address of Grantee		Project Address (If Different)	
Baltimore Children's Museum 35 Market Place Baltimore, MD 21202			
20. Legislative District in Which Project is Located	46 - Baltimore City		
21. Legal Status of Grantee (Please Check One)			
Local Govt.	For Profit	Non Profit	Federal
[]	[]	[X]	[]
22. Grantee Legal Representative		23. If Match Includes Real Property:	
Name:	Mark Pollak	Has An Appraisal Been Done?	Yes/No
Phone:	410.528.5563		
Address:		If Yes, List Appraisal Dates and Value	
Ballard Spahr, LLP 300 East Lombard Street, 18th Floor Baltimore, MD 21202			

24. Impact of Project on Staffing and Operating Cost at Project Site			
Current # of Employees	Projected # of Employees	Current Operating Budget	Projected Operating Budget
95	95	4500000	4500000
25. Ownership of Property (Info Requested by Treasurer's Office for bond purposes)			
A. Will the grantee own or lease (pick one) the property to be improved?			Lease
B. If owned, does the grantee plan to sell within 15 years?			
C. Does the grantee intend to lease any portion of the property to others?			No
D. If property is owned by grantee any space is to be leased, provide the following:			
Lessee	Terms of Lease	Cost Covered by Lease	Square Footage Leased
E. If property is leased by grantee - Provide the following:			
Name of Leaser	Length of Lease	Options to Renew	
Baltimore City	49 years	Two 25-year renewals	
26. Building Square Footage:			
Current Space GSF	80,000		
Space to be Renovated GSF	15,500		
New GSF			

27. Year of Construction of Any Structures Proposed for Renovation, Restoration or Conversion

1906 (building); 1985 (atrium and stair towers); 1998 (building)

28. Comments

As a children's museum, Port Discovery has a unique opportunity to address the systemic social problems facing many children and families. Research increasingly demonstrates that play is critical to child development and learning. The style of playful learning that is nurtured by Port Discovery is essential to the healthy development of all children, regardless of socioeconomic status. By providing access to all children, parents and teachers, Port Discovery provides the foundational skills (academic and social) that children require for success in school and in life.

The projects included in this request are designed to enhance educational value and accessibility for Museum visitors, as well as improve energy-efficiency, and safety. These projects represent a portion of Port Discovery's overarching plan for capital improvements to fully update the Museum. That Master Plan has been developed over the past five years, in concert with our Five-Year Strategic Plan, and lays out the scope of a multi-year, three phase,

\$20 million program for addressing the capital needs of Port Discovery.

Phase 1 improvements are complete and Phase 2 improvements will flow from the completed Phase 1 work. Phase 1 successfully installed a new Port-themed exhibit paying homage to the 300-year-old industry that created Baltimore (and made Maryland a commercial center for the region) and a new three-story Climber that provides a series of physical challenges as well as engaging children in teamwork, trust and risk-taking as they traverse the structure. Improvements to rest rooms, the lunch room and other public spaces also have substantially improved the visitor experience as part of Phase 1.

Phase 2 installment of atrium HVAC components and repair of the atriums glass roof will ensure continued access to atrium programs for our visitors, especially in concert with plans to construct an Indoor Park Setting and relocate our Museum entrance to the atrium. Renovation and replacement of exterior windows, bricks, mortar, and terra cotta will improve energy-efficiency and preserve our historic exterior. The new Space exhibit will provide families and schools with the exceptional educational experiences they expect from Port Discovery.

The Museum greatly appreciates past State funding, which has allowed Port Discovery to make great strides in enhancing the educational value of the Museum and improving the Museum experience for all visitors. With continued support, not only will Port Discovery enhance the quality of life for families in our region, it will enhance appreciation of Maryland

as a center of commerce, will increase visitation to the area, and will generate revenue to strengthen the Museum and surrounding businesses.